VIOLIN SYSTEMS
Extreme Performance Storage

Violin Systems
NASPO ValuePoint Price List, Contract # MNNVP-139

* Band and Category information is provided for purposes of verifying that the NASPO ValuePoint discount in this price list conforms to the minimum discount provided in the Master Agreement Pricing Schedule.
Band 5 represents Storage. Category descriptions are as follows: 5M = X-IO hardware and software; TPM = 3rd party hardware and software; S = Services (including X-IO and 3rd party maintenance and support)

Part Number	Model Name and Description	Type	Band (*)	Category (*)	List Price	% Discount off List	NASPO ValuePoint Price
All Flash Array							
Fibre Channel V-7000							
V7450-70-1G-16FC	Violin 7450 Flash Array, 70.4TB Raw Capacity Flash (64 VIMMs X 1TB). 8 x 16 Gb FC Interfaces Software: Concerto OS 7 BASE (DEDUP, CLONE, SNAP, ASYNC DR), SYMPHONY 3	Hardware	5	5M	$718,750.00	60.00%	$287,500.00
V7450-140-2G-16FC	Violin 7450 Flash Array, 140.7TB Raw Capacity Flash (64 VIMMs X 2TB), 8 x 16 Gb FC Interfaces Software: Concerto OS 7 BASE (DEDUP, CLONE, SNAP, ASYNC DR), SYMPHONY 3	Hardware	5	5M	$945,947.80	60.00%	$378,379.12
V7650-70-1G-16FC	Violin 7650 Flash Array, 70.4TB Raw Capacity Flash (64 VIMMs X 1TB) 8 x 16 Gb FC Interfaces Software: Concerto OS 7 BASE (THICK, THIN, CLONE, SNAP), SYMPHONY 3	Hardware	5	5M	$631,677.35	60.00%	$252,670.94
V7650-140-1G-16FC	Violin 7650 Flash Array, 140.7TB Raw Capacity Flash (64 VIMMs X 2TB), 8 x 16 Gb FC Interfaces, Software: Concerto OS 7 BASE (THICK, THIN, CLONE, SNAP), SYMPHONY 3	Hardware	5	5M	$850,282.36	60.00%	$340,112.94
ISCSI V-7000							
V7450-70-1G-10ISCSI	Violin 7450 Flash Array, 70.4TB Raw Capacity Flash (64 VIMMs X 1TB). 8 x 10 GbE - SFP + iSCSI Software: Concerto OS 7 BASE (DEDUP, CLONE, SNAP, ASYNC DR), SYMPHONY 3	Hardware	5	5M	$718,750.00	60.00%	$287,500.00
V7450-140-2G-10ISCSI	Violin 7450 Flash Array, 140.7TB Raw Capacity Flash (64 VIMMs X 2TB), 8 x 10 GbE - SFP + iSCSI Software: Concerto OS 7 BASE (DEDUP, CLONE, SNAP, ASYNC DR), SYMPHONY 3	Hardware	5	5M	$945,947.80	60.00%	$378,379.12
V7650-70-1G-10ISCSI	Violin 7650 Flash Array, 70.4TB Raw Capacity Flash (64 VIMMs X 1TB) 8 x 10 GbE - SFP + iSCSI Software: Concerto OS 7 BASE (THICK, THIN, CLONE, SNAP), SYMPHONY 3	Hardware	5	5M	$631,677.35	60.00%	$252,670.94
V7650-140-2G-10ISCSI	Violin 7650 Flash Array, 140.7TB Raw Capacity Flash (64 VIMMs X 2TB), 8 x 10 GbE - SFP + iSCSI Software: Concerto OS 7 BASE (THICK, THIN, CLONE, SNAP), SYMPHONY 3	Hardware	5	5M	$850,282.36	60.00%	$340,112.94
All Flash Array							
XVS 8							
XVS 8-25	Violin Systems XVS 8: 512GB DRAM, 32GFC (24x2TB VIMMs)	Hardware	5	5M	$473,284.82	60.00%	$189,313.93
XVS 8-50	Violin Systems XVS 8: 512GB DRAM, 32GFC (24x4TB VIMMs)	Hardware	5	5M	$621,994.93	60.00%	$248,797.97
XVS 8-75	Violin Systems XVS 8: 768GB DRAM, 32GFC (64x2TB VIMMs)	Hardware	5	5M	$891,552.76	60.00%	$356,621.10
XVS 8-115	Violin Systems XVS 8: 1.2TB DRAM, 32GFC (64x3TB VIMMs)	Hardware	5	5M	$1,223,809.52	60.00%	$489,523.81
XVS 8-150	Violin Systems XVS 8: 1.2TB DRAM, 32GFC (64x4TB VIMMs)	Hardware	5	5M	$1,341,025.64	60.00%	$536,410.26
Archive ISE							
Fibre Channel G3							
803110-000	**ISE 110 G3 Archive** - 38.4TB, FC	Hardware	5	5M	$94,875.00	56.50%	$41,270.63
803120-000	**ISE 120 G3 Archive** - 57.6TB, FC	Hardware	5	5M	$103,000.00	56.50%	$44,805.00
iSCSI G3							
803111-000	**ISE 110i G3 Archive** - 38.4TB, iSCSI	Hardware	5	5M	$94,875.00	56.50%	$41,270.63
803121-000	**ISE 120i G3 Archive** - 57.6TB, iSCSI	Hardware	5	5M	$103,000.00	56.50%	$44,805.00
ISE							
Fibre Channel G3							
803208-000	**ISE 208 G3** - 4.8TB, FC Single Datapac	Hardware	5	5M	$64,400.00	56.50%	$28,014.00
803210-000	**ISE 210 G3** - 9.6TB, FC	Hardware	5	5M	$90,850.00	56.50%	$39,519.75
803218-000	**ISE 218 G3** - 9.6TB, FC Single Datapac	Hardware	5	5M	$73,600.00	56.50%	$32,016.00
803220-000	**ISE 220 G3** - 19.2TB, FC	Hardware	5	5M	$108,100.00	56.50%	$47,023.50
803228-000	**ISE 228 G3** - 14.4TB, FC Single Datapac	Hardware	5	5M	$79,925.00	56.50%	$34,767.38
803230-000	**ISE 230 G3** - 28.8TB, FC	Hardware	5	5M	$124,200.00	56.50%	$54,027.00
803238-000	**ISE 238 G3** - 19.2TB, FC Single Datapac	Hardware	5	5M	$86,250.00	56.50%	$37,518.75
803240-000	**ISE 240 G3** - 38.4TB, FC	Hardware	5	5M	$135,700.00	56.50%	$59,029.50
803250-000	**ISE 250 G3** - 57.6TB, FC	Hardware	5	5M	$149,800.00	56.50%	$65,163.00
iSCSI G3							
803211-000	**ISE 210i G3** - 9.6TB, iSCSI	Hardware	5	5M	$90,850.00	56.50%	$39,519.75
803221-000	**ISE 220i G3** - 19.2TB, iSCSI	Hardware	5	5M	$108,100.00	56.50%	$47,023.50
803231-000	**ISE 230i G3** - 28.8TB, iSCSI	Hardware	5	5M	$124,200.00	56.50%	$54,027.00
803241-000	**ISE 240i G3** - 38.4TB, iSCSI	Hardware	5	5M	$135,700.00	56.50%	$59,029.50
803251-000	**ISE 250i G3** - 57.6TB, iSCSI	Hardware	5	5M	$149,800.00	56.50%	$65,163.00
Hybrid ISE							
Fibre Channel G3							
803710-000	**ISE 710 G3 Hybrid** - 7.2TB HDD, 1.6TB Flash, FC	Hardware	5	5M	$113,850.00	56.50%	$49,524.75
803720-000	**ISE 720 G3 Hybrid** - 14.4TB HDD, 1.6TB Flash, FC	Hardware	5	5M	$125,350.00	56.50%	$54,527.25
803730-000	**ISE 730 G3 Hybrid** - 21.6TB HDD, 1.6TB Flash, FC	Hardware	5	5M	$136,850.00	56.50%	$59,529.75
803740-000	**ISE 740 G3 Hybrid** - 28.8TB HDD, 1.6TB Flash, FC	Hardware	5	5M	$146,050.00	56.50%	$63,531.75
803755-000	**ISE 755 G3 Hybrid** - 43.2TB HDD, 3.0TB Flash, FC	Hardware	5	5M	$161,250.00	56.50%	$70,143.75
803780-000	**ISE 780 G3 Hybrid** - 28.8TB HDD, 6.4TB Flash, FC	Hardware	5	5M	$228,850.00	56.50%	$99,549.75
803790-000	**ISE 790 G3 Hybrid** - 43.2TB HDD, 6.4TB Flash, FC	Hardware	5	5M	$257,750.00	56.50%	$112,121.25
iSCSI G3							
803711-000	**ISE 710i G3 Hybrid** - 7.2TB HDD, 1.6TB Flash, iSCSI	Hardware	5	5M	$113,850.00	56.50%	$49,524.75
803721-000	**ISE 720i G3 Hybrid** - 14.4TB HDD, 1.6TB Flash, iSCSI	Hardware	5	5M	$125,350.00	56.50%	$54,527.25
803731-000	**ISE 730i G3 Hybrid** - 21.6TB HDD, 1.6TB Flash, iSCSI	Hardware	5	5M	$136,850.00	56.50%	$59,529.75
803741-000	**ISE 740i G3 Hybrid** - 28.8TB HDD, 1.6TB Flash, iSCSI	Hardware	5	5M	$146,050.00	56.50%	$63,531.75
803756-000	**ISE 755i G3 Hybrid** - 43.2TB HDD, 3.0TB Flash, iSCSI	Hardware	5	5M	$161,250.00	56.50%	$70,143.75
803781-000	**ISE 780i G3 Hybrid** - 28.8TB HDD, 6.4TB Flash, iSCSI	Hardware	5	5M	$228,850.00	56.50%	$99,549.75
803791-000	**ISE 790i G3 Hybrid** - 43.2TB HDD, 6.4TB Flash, iSCSI	Hardware	5	5M	$257,750.00	56.50%	$112,121.25
All Flash Array ISE							
Fibre Channel G3							
803818-000	**ISE 818 G3 All Flash Array** - 3.2TB, FC Single Datapac	Hardware	5	5M	$98,785.00	56.50%	$42,971.48
803820-000	**ISE 820 G3 All Flash Array** - 6.4TB, FC	Hardware	5	5M	$143,635.00	56.50%	$62,481.23
803825-000	**ISE 825 G3 All Flash Array** - 12.1TB, FC	Hardware	5	5M	$204,132.00	56.50%	$88,797.42
803850-000	**ISE 850 G3 All Flash Array** - 25.6TB, FC	Hardware	5	5M	$368,575.00	56.50%	$160,330.13
803858-000	**ISE 858 G3 All Flash Array** - 25.6TB, FC Single Datapac	Hardware	5	5M	$365,700.00	56.50%	$159,079.50
803860-000	**ISE 860 G3 All Flash Array** - 51.2TB, FC	Hardware	5	5M	$661,250.00	56.50%	$287,643.75
iSCSI G3							
803821-000	**ISE 820i G3 All Flash Array** - 6.4TB, iSCSI	Hardware	5	5M	$143,635.00	56.50%	$62,481.23
803851-000	**ISE 850i G3 All Flash Array** - 25.6TB, iSCSI	Hardware	5	5M	$368,575.00	56.50%	$160,330.13
803861-000	**ISE 860i G3 All Flash Array** - 51.2TB, iSCSI	Hardware	5	5M	$661,250.00	56.50%	$287,643.75
All Flash Array ISE							
Fibre Channel G4							
804920-000	**ISE 920 G4 - All Flash Array - FC Chassis**	Hardware	5	5M	$116,328.21	60.00%	$46,531.28
804960-000	**ISE 960 G4 - All Flash Array - FC Chassis**	Hardware	5	5M	$228,278.75	60.00%	$91,311.50
iSCSI G4							
804925-000	**ISE 920 G4 - All Flash Array - iSCSI Chassis**	Hardware	5	5M	$116,328.21	60.00%	$46,531.28
804965-000	**ISE 960 G4 - All Flash Array - iSCSI Chassis**	Hardware	5	5M	$228,278.75	60.00%	$91,311.50

Part Number	Model Name and Description	Type	Band (*)	Category (*)	List Price	% Discount off List	NASPO ValuePoint Price
Datapac G4							
806002-000	**ISE G4 900 Series - Open Datapac - 10 x 960GB SSD drives**	Hardware	5	5M	$36,630.04	60.00%	$14,652.02
806003-000	**ISE G4 900 Series - Open Datapac - 10 x 1.92TB SSD drives**	Hardware	5	5M	$64,102.56	60.00%	$25,641.02
806004-000	**ISE G4 900 Series - Open Datapac - 10 x 3.84TB SSD drives**	Hardware	5	5M	$128,205.13	60.00%	$51,282.05
806006-000	**ISE G4 900 Series - Open Datapac - 10 x 7.68TB SSD drives**	Hardware	5	5M	$210,256.41	60.00%	$84,102.56
Capacity Expansion G4							
806002-100	**ISE G4 900 Series - Capacity Expansion ODP - 10 x 960GB SSD drives**	Hardware	5	5M	$36,630.04	60.00%	$14,652.02
806003-100	**ISE G4 900 Series - Capacity Expansion ODP - 10 x 1.92TB SSD drives**	Hardware	5	5M	$64,102.56	60.00%	$25,641.02
806004-100	**ISE G4 900 Series - Capacity Expansion ODP - 10 x 3.84TB SSD drives**	Hardware	5	5M	$128,205.13	60.00%	$51,282.05
806006-100	**ISE G4 900 Series - Capacity Expansion ODP - 10 x 7.68TB SSD drives**	Hardware	5	5M	$210,256.41	60.00%	$84,102.56
	Base iglu blaze (includes 1 ISE)						
Fibre Channel							
801303-110	iglu blaze 110 Base	Hardware	5	5M	$120,027.00	56.50%	$52,211.75
801303-120	iglu blaze 120 Base	Hardware	5	5M	$143,859.00	56.50%	$62,578.67
801303-240	iglu blaze 240 Base	Hardware	5	5M	$160,626.00	56.50%	$69,872.31
801303-250	iglu blaze 250 Base	Hardware	5	5M	$175,000.00	56.50%	$76,125.00
801303-740	iglu blaze 740 Hybrid Base	Hardware	5	5M	$170,626.00	56.50%	$74,222.31
801303-755	iglu blaze 755 Hybrid Base	Hardware	5	5M	$192,000.00	56.50%	$83,520.00
801303-780	iglu blaze 780 Hybrid Base	Hardware	5	5M	$270,043.00	56.50%	$117,468.71
801303-790	iglu blaze 790 Hybrid Base	Hardware	5	5M	$299,990.00	56.50%	$130,495.65
iSCSI							
801303-111	iglu blaze 110i Base, iSCSI	Hardware	5	5M	$120,027.00	56.50%	$52,211.75
801303-121	iglu blaze 120i Base, iSCSI	Hardware	5	5M	$143,859.00	56.50%	$62,578.67
801303-241	iglu blaze 240i Base, iSCSI	Hardware	5	5M	$160,626.00	56.50%	$69,872.31
801303-251	iglu blaze 250i Base, iSCSI	Hardware	5	5M	$175,000.00	56.50%	$76,125.00
801303-741	iglu blaze 740i Hybrid Base, iSCSI	Hardware	5	5M	$170,626.00	56.50%	$74,222.31
801303-756	iglu blaze 755i Hybrid Base, iSCSI	Hardware	5	5M	$192,000.00	56.50%	$83,520.00
801303-781	iglu blaze 780i Hybrid Base, iSCSI	Hardware	5	5M	$270,043.00	56.50%	$117,468.71
801303-791	iglu blaze 790i Hybrid Base, iSCSI	Hardware	5	5M	$299,990.00	56.50%	$130,495.65

Part Number	Model Name and Description	Type	Band (*)	Category (*)	List Price	% Discount off List	NASPO ValuePoint Price
Base iglu blaze fx (includes 1 ISE)							
Fibre Channel							
801313-250	iglu blaze fx 250 Base	Hardware	5	5M	$226,784.00	56.50%	$98,651.04
801313-740	iglu blaze fx 740 Hybrid Base	Hardware	5	5M	$222,734.00	56.50%	$96,889.29
801313-780	iglu blaze fx 780 Hybrid Base	Hardware	5	5M	$312,158.00	56.50%	$135,788.73
801313-790	iglu blaze fx 790 Hybrid Base	Hardware	5	5M	$351,990.00	56.50%	$153,115.65
801313-820	iglu blaze fx 820 All Flash Array Base	Hardware	5	5M	$220,126.00	56.50%	$95,754.81
801313-850	iglu blaze fx 850 All Flash Array Base	Hardware	5	5M	$463,061.00	56.50%	$201,431.54
801313-860	iglu blaze fx 860 All Flash Array Base	Hardware	5	5M	$779,150.00	56.50%	$338,930.25
iSCSI							
801313-251	iglu blaze fx 250i Base, iSCSI	Hardware	5	5M	$226,784.00	56.50%	$98,651.04
801313-741	iglu blaze fx 740i Hybrid Base, iSCSI	Hardware	5	5M	$222,734.00	56.50%	$96,889.29
801313-781	iglu blaze fx 780i Hybrid Base, iSCSI	Hardware	5	5M	$312,158.00	56.50%	$135,788.73
801313-791	iglu blaze fx 790i Hybrid Base, iSCSI	Hardware	5	5M	$351,990.00	56.50%	$153,115.65
801313-821	iglu blaze fx 820i All Flash Array Base, iSCSI	Hardware	5	5M	$220,126.00	56.50%	$95,754.81
801313-851	iglu blaze fx 850i All Flash Array Base, iSCSI	Hardware	5	5M	$463,061.00	56.50%	$201,431.54
801313-861	iglu blaze fx 860i All Flash Array Base, iSCSI	Hardware	5	5M	$779,150.00	56.50%	$338,930.25
iglu Expansion ISE							
Fibre Channel							
803110-ISA	iglu Expansion ISE 110	Hardware	5	5M	$102,465.00	56.50%	$44,572.28
803120-ISA	iglu Expansion ISE 120	Hardware	5	5M	$111,240.00	56.50%	$48,389.40
803240-ISA	iglu Expansion ISE 240	Hardware	5	5M	$146,556.00	56.50%	$63,751.86
803250-ISA	iglu Expansion ISE 250	Hardware	5	5M	$161,740.00	56.50%	$70,356.90
803740-ISA	iglu Expansion ISE 740	Hardware	5	5M	$157,734.00	56.50%	$68,614.29
803755-ISA	iglu Expansion ISE 755	Hardware	5	5M	$174,123.00	56.50%	$75,743.51
803780-ISA	iglu Expansion ISE 780	Hardware	5	5M	$247,158.00	56.50%	$107,513.73
803790-ISA	iglu Expansion ISE 790	Hardware	5	5M	$278,370.00	56.50%	$121,090.95
803820-ISA	iglu Expansion ISE 820	Hardware	5	5M	$155,125.80	56.50%	$67,479.72
803850-ISA	iglu Expansion ISE 850	Hardware	5	5M	$398,061.00	56.50%	$173,156.54
803860-ISA	iglu Expansion ISE 860	Hardware	5	5M	$714,150.00	56.50%	$310,655.25
iglu and ISE Components							
801146-002	ISE-2 Storage Blade Chassis	Hardware	5	5M	$25,300.00	56.50%	$11,005.50
802000-000	iSCSI Storage Blade Chassis	Hardware	5	5M	$25,300.00	56.50%	$11,005.50
801262-000	ISE 210 Datapac	Hardware	5	5M	$32,775.00	56.50%	$14,257.13
801263-000	ISE 220 Datapac	Hardware	5	5M	$41,400.00	56.50%	$18,009.00
801264-000	ISE 230 Datapac	Hardware	5	5M	$49,450.00	56.50%	$21,510.75
801274-000	ISE 240 Datapac	Hardware	5	5M	$55,200.00	56.50%	$24,012.00
801265-000	ISE 710 Datapac - Hybrid	Hardware	5	5M	$70,725.00	56.50%	$30,765.38
801266-000	ISE 720 Datapac - Hybrid	Hardware	5	5M	$73,600.00	56.50%	$32,016.00
801267-000	ISE 730 Datapac - Hybrid	Hardware	5	5M	$77,050.00	56.50%	$33,516.75
801273-000	ISE 740 Datapac - Hybrid	Hardware	5	5M	$82,800.00	56.50%	$36,018.00
801284-000	ISE 820 Datapac	Hardware	5	5M	$56,925.00	56.50%	$24,762.38
801285-000	ISE 850 Datapac	Hardware	5	5M	$163,875.00	56.50%	$71,285.63
801291-001	ISE 860 Datapac	Hardware	5	5M	$322,000.00	56.50%	$140,070.00
800936-000	ISE-1 Spares Kit	Hardware	5	5M	$11,500.00	56.50%	$5,002.50
801216-000	ISE-2 Spares Kit (FC)	Hardware	5	5M	$11,500.00	56.50%	$5,002.50
801292-000	ISE G3 Spares Kit (FC)	Hardware	5	5M	$11,500.00	56.50%	$5,002.50
802001-000	ISE G3 Spares Kit (iSCSI)	Hardware	5	5M	$11,500.00	56.50%	$5,002.50
801176-000	ISE-2 Storage Blade Datapac blank	Hardware	5	5M	$603.75	56.50%	$262.63
800814-000	ISE-1 Storage Blade Standard Rail Kit	Hardware	5	5M	$287.50	56.50%	$125.06
801158-000	ISE-2 Storage Blade Standard Rail Kit	Hardware	5	5M	$373.75	56.50%	$162.58
801175-000	ISE-2 & G3 Controller SFP, FRU	Hardware	5	5M	$179.98	56.50%	$78.29
801304-000	iglu Backend Fabric Connect	Hardware	5	5M	$30,000.00	56.50%	$13,050.00
ISE Software							
210123-000	ISE Manager Suite	Software	5	5M	$2,750.00	56.50%	$1,196.25
210138-000	ISE Mirroring License per ISE	Software	5	5M	$9,000.00	56.50%	$3,915.00
210139-000	ISE Mirroring Maintenance per ISE, 1 year	Support	5	S	$800.00	10.75%	$714.00
210142-000	ISE Mirroring Maintenance per ISE, 1 month	Support	5	S	$67.00	10.75%	$59.80
200156-000	ISE Encryption at Rest License (per ISE)	Software	5	5M	$0.00	56.50%	$0.00

Part Number	Model Name and Description	Type	Band (*)	Category (*)	List Price	% Discount off List	NASPO ValuePoint Price
	Maintenance						
Emprise 7000							
020212-001	Emprise 7000 Dual Controller Software Maintenance - 1 Month	Support	5	S	$740.00	50.75%	$364.45
020213-001	Emprise 7000 Single Controller Software Maintenance - 1 Month	Support	5	S	$550.00	50.75%	$270.88
020206-000	Emprise 7000 Dual Controller w/Geo-Replication Software Maintenance - 1 Month	Support	5	S	$810.00	50.75%	$398.93
020208-000	Emprise 7000 Single Controller w/Geo-Replication Software Maintenance - 1 Month	Support	5	S	$595.00	50.75%	$293.04
020224-000	Emprise 7000 Hardware Warranty Extension - Year 6, Monthly	Support	5	S	$832.50	50.75%	$410.01
020225-000	Emprise 7000 Hardware Warranty Extension - Year 7, Monthly	Support	5	S	$1,040.83	50.75%	$512.61
ISE-1							
020209-001	ISE-1 Software Maintenance Renewal - 1 Month	Support	5	S	$166.67	50.75%	$82.08
020220-000	ISE-1 Hardware Warranty Extension - Year 6, Monthly	Support	5	S	$600.00	50.75%	$295.50
020221-000	ISE-1 Hardware Warranty Extension - Year 7, Monthly	Support	5	S	$750.00	50.75%	$369.38
020294-000	ISE-1 Hardware Warranty Extension - Year 8, Monthly	Support	5	S	$900.00	50.75%	$443.25
020295-000	ISE-1 Hardware Warranty Extension - Year 9, Monthly	Support	5	S	$1,050.00	50.75%	$517.13
ISE-2							
020188-000	ISE-2 100 and 200 Series Software Maintenance - 1 Month	Support	5	S	$99.00	10.75%	$88.36
020189-000	ISE-2 100 and 200 Series Premium Hardware Support - 1 Month	Support	5	S	$78.00	10.75%	$69.62
020211-001	ISE-2 Hybrid 700 Series Software Maintenance - 1 Month	Support	5	S	$150.00	10.75%	$133.88
020217-000	ISE-2 Hybrid 700 Series Premium Hardware Response - 1 Month	Support	5	S	$140.00	10.75%	$124.95
020222-000	ISE-2 Hardware Warranty Extension - Year 6, Monthly	Support	5	S	$300.00	10.75%	$267.75
020223-000	ISE-2 Hardware Warranty Extension - Year 7, Monthly	Support	5	S	$450.00	10.75%	$401.63
020232-000	ISE-2 100 and 200 Series Dark Site / HIPAA Hardware Retention - First 5 Years	Support	5	S	$7,000.00	10.75%	$6,247.50
020233-000	ISE-2 100 and 200 Series Dark Site / HIPAA Hardware Retention - Year 6, Monthly	Support	5	S	$375.00	10.75%	$334.69
020234-000	ISE-2 100 and 200 Series Dark Site / HIPAA Hardware Retention - Year 7, Monthly	Support	5	S	$666.67	10.75%	$595.00
020235-000	ISE-2 Hybrid 700 Series Dark Site / HIPAA Hardware Retention - First 5 Years	Support	5	S	$10,000.00	10.75%	$8,925.00
020236-000	ISE-2 Hybrid 700 Series Dark Site / HIPAA Hardware Retention - Year 6, Monthly	Support	5	S	$625.00	10.75%	$557.81
020237-000	ISE-2 Hybrid 700 Series Dark Site / HIPAA Hardware Retention - Year 7, Monthly	Support	5	S	$1,083.33	10.75%	$966.87
ISE G3							
020242-000	ISE G3 100 and 200 Series Software Maintenance - 1 Month	Support	5	S	$103.50	10.75%	$92.37
020241-000	ISE G3 100 and 200 Series Premium Hardware Support - 1 Month	Support	5	S	$78.00	10.75%	$69.62
020244-000	ISE G3 Hybrid 700 Series Software Maintenance - 1 Month	Support	5	S	$150.00	10.75%	$133.88
020243-000	ISE G3 Hybrid 700 Series Premium Hardware Support - 1 Month	Support	5	S	$140.00	10.75%	$124.95
020245-000	ISE G3 100, 200, and 700 Series Hardware Warranty Extension - Year 6, Monthly	Support	5	S	$250.00	10.75%	$223.13
020246-000	ISE G3 100, 200, and 700 Series Hardware Warranty Extension - Year 7, Monthly	Support	5	S	$450.00	10.75%	$401.63
020268-000	ISE G3 780 Hardware Warranty Extension - Year 6, Monthly	Support	5	S	$350.00	10.75%	$312.38
020269-000	ISE G3 780 Hardware Warranty Extension - Year 7, Monthly	Support	5	S	$550.00	10.75%	$490.88
020240-000	ISE G3 800 Series Software Maintenance - 1 Month	Support	5	S	$190.00	10.75%	$169.58
020239-000	ISE G3 800 Series Premium Hardware Response - 1 Month	Support	5	S	$175.00	10.75%	$156.19
TBD	ISE 780, 800 Series, Dark Site / HIPAA Hardware Retention	Support	5	S	Call for Quote	10.75%	Call for Quote
ISE G4							
VS-GOLD-920-1Y	Violin Gold Maintenance - 1 year	Support	5	S		12.00%	$5,584
VS-SILVER-920-4HR-1Y	Violin Silver 4HR Maintenance - 1y	Support	5	S		10.00%	$4,653
VS-SILVER-920-NBD-1Y	Violin Silver NBD Maintenance - 1y	Support	5	S		10.00%	$4,653
VS-BRONZE-920-1Y	Violin Bronze Maintenance - 1 year	Support	5	S		8.00%	$3,723
VS-GOLD-960-1Y	Violin Gold Maintenance - 1 year	Support	5	S		12.00%	$10,957
VS-SILVER-960-4HR-1Y	Violin Silver 4HR Maintenance - 1y	Support	5	S		10.00%	$9,131
VS-SILVER-960-NBD-1Y	Violin Silver NBD Maintenance - 1y	Support	5	S		10.00%	$9,131
VS-BRONZE-960-1Y	Violin Bronze Maintenance - 1 year	Support	5	S		8.00%	$7,305
iglu and Expansion ISE							
020286-000	iglu blaze Software Maintenance - 1 Month	Support	5	S	$504.00	10.75%	$449.82
020285-000	iglu blaze only (additional ISE support required) Premium Hardware Support - 60 Months	Support	5	S	$15,780.00	10.75%	$14,083.65
020289-000	iglu blaze fx only (additional ISE support required) Premium Hardware Support - 60 Months	Support	5	S	$15,780.00	10.75%	$14,083.65
020276-000	iglu Expansion ISE G3 100 and 200 Series Software Maintenance - 1 Month	Support	5	S	$193.50	10.75%	$172.70
020284-000	iglu Expansion ISE G3 100 and 200 Series Premium Hardware Support - 1 Month	Support	5	S	$78.00	10.75%	$69.62
020277-000	iglu Expansion ISE G3 Hybrid 700 Series Software Maintenance - 1 Month	Support	5	S	$240.00	10.75%	$214.20
020283-000	iglu Expansion ISE G3 Hybrid 700 Series Premium Hardware Support - 1 Month	Support	5	S	$140.00	10.75%	$124.95
020288-000	iglu Expansion ISE G3 800 Series Software Maintenance - 1 Month	Support	5	S	$280.00	10.75%	$249.90
020287-000	iglu Expansion ISE G3 800 Series Premium Hardware Support - 1 Month	Support	5	S	$175.00	10.75%	$156.19
XVS 8							
VS-GOLD-XVS8-1Y	Violin Gold Maintenance - 1 year	Support	5	S		12.00%	$64,369
VS-SILVER-XVS8-4HR-1Y	Violin Silver 4HR Maintenance - 1y	Support	5	S		10.00%	$53,641
VS-SILVER-XVS8-NBD-1Y	Violin Silver NBD Maintenance - 1y	Support	5	S		10.00%	$53,641
VS-BRONZE-XVS8-1Y	Violin Bronze Maintenance - 1 year	Support	5	S		8.00%	$42,913
	Cables						
840133-000	Cable - 5' Ethernet Cable	3rd Party	5	TPM	$10.91	50.75%	$5.37
840134-000	Cable - 15' Ethernet Cable	3rd Party	5	TPM	$17.33	50.75%	$8.54
840056-002	Cable - 20m LC Duplex/LC Duplex Fiber Optic Patch Cord	3rd Party	5	TPM	$43.60	50.75%	$21.47
840139-002	Cable - 10m LC-LC duplex OM3 Fiber-Optic Patch Cable	3rd Party	5	TPM	$63.33	50.75%	$31.19
840139-000	Cable - 2m LC-LC duplex OM3 Fiber-Optic Patch Cable	3rd Party	5	TPM	$45.57	50.75%	$22.44
840056-000	Cable - 5m LC Duplex/LC Duplex Fiber Optic Patch Cord	3rd Party	5	TPM	$51.33	50.75%	$25.28
840139-001	Cable - 5m LC-LC duplex OM3 Fiber-Optic Patch Cable	3rd Party	5	TPM	$52.20	50.75%	$25.71
840056-005	Cable - 2m LC Duplex/LC Duplex Fiber Optic Patch Cord	3rd Party	5	TPM	$81.30	50.75%	$40.04

Part Number	Model Name and Description	Type	Band (*)	Category (*)	List Price	% Discount off List	NASPO ValuePoint Price
	3rd Party Products						
Mellanox							
771707-000	Mellanox - SX1036 36-port QSFP 40/56GbE Switch. Standard depth, **PSU to Connector airflow**	3rd Party	5	TPM	$23,653.00	35.50%	$15,256.19
771715-000	Mellanox - SX1036 36-port QSFP 40/56GbE Switch. Short depth, **Connector to PSU airflow**	3rd Party	5	TPM	$23,653.00	35.50%	$15,256.19
771706-000	Mellanox - SX1024 48-port SFP+ 10GbE, 12 port QSFP 40/56GbE Switch. Short Depth, **PSU to Connector airflow**	3rd Party	5	TPM	$21,900.00	35.50%	$14,125.50
771716-000	Mellanox - SX1024 48-port SFP+ 10GbE, 12 port QSFP 40/56GbE Switch. Short Depth, **Connector to PSU airflow**	3rd Party	5	TPM	$21,900.00	35.50%	$14,125.50
771705-000	Mellanox - SX1016 64-port SFP+ 10GbE Switch. Short Depth, **PSU to Connector airflow**	3rd Party	5	TPM	$17,202.00	35.50%	$11,095.29
771717-000	Mellanox - SX1016 64-port SFP+ 10GbE Switch. Short Depth, **Connector to PSU airflow**	3rd Party	5	TPM	$17,202.00	35.50%	$11,095.29
771704-000	Mellanox - SX1012 12-port QSFP+ 40GbE Switch. Short Depth, **PSU to Connector airflow**	3rd Party	5	TPM	$10,242.00	35.50%	$6,606.09
771718-000	Mellanox - SX1012 12-port QSFP+ 40GbE Switch. Short Depth, **Connector to PSU airflow**	3rd Party	5	TPM	$10,242.00	35.50%	$6,606.09
771708-000	Mellanox - ConnectX-3 EN network interface card, 40/56GbE, dual-port QSFP	3rd Party	5	TPM	$1,020.00	35.50%	$657.90
771709-000	Mellanox - ConnectX-3 EN network interface card, 10GbE, dual-port SFP+	3rd Party	5	TPM	$510.00	35.50%	$328.95
771710-000	Mellanox - Rack installation kit for SX6005/SX6012 and SX1012 series	3rd Party	5	TPM	$171.00	35.50%	$110.30
840146-000	Mellanox - passive copper hybrid cable, ETH 40GbE to 4x10GbE, QSFP to 4xSFP+, 5m	3rd Party	5	TPM	$345.96	50.75%	$170.39
840147-000	Mellanox - passive copper hybrid cable, ETH 40GbE to 4x10GbE, QSFP to 4xSFP+, 3m	3rd Party	5	TPM	$208.08	50.75%	$102.48
840148-000	Mellanox - passive copper hybrid cable, ETH 40GbE to 4x10GbE, QSFP to 4xSFP+, 1m	3rd Party	5	TPM	$161.51	50.75%	$79.54
840149-000	Mellanox - passive copper cable, ETH 40GbE, 40Gb/s, QSFP, 5m	3rd Party	5	TPM	$128.51	50.75%	$63.29
840150-000	Mellanox - passive copper cable, ETH 40GbE, 40Gb/s, QSFP, 4m	3rd Party	5	TPM	$114.60	50.75%	$56.44
840151-000	Mellanox - passive copper cable, ETH 40GbE, 40Gb/s, QSFP, 3m	3rd Party	5	TPM	$75.13	50.75%	$37.00
840152-000	Mellanox - passive copper cable, ETH 40GbE, 40Gb/s, QSFP, 2m	3rd Party	5	TPM	$64.96	50.75%	$31.99
840153-000	Mellanox - passive copper cable, ETH 40GbE, 40Gb/s, QSFP, 1m	3rd Party	5	TPM	$54.65	50.75%	$26.92
840155-000	Mellanox - passive copper hybrid cable, QSFP-SFP+ 1m	3rd Party	5	TPM	$101.20	50.75%	$49.84
840156-000	Mellanox - passive copper hybrid cable, QSFP-SFP+ 2m	3rd Party	5	TPM	$116.18	50.75%	$57.22
840157-000	Mellanox - passive copper hybrid cable, QSFP-SFP+ 3m	3rd Party	5	TPM	$130.08	50.75%	$64.06
840158-000	Mellanox - passive copper hybrid cable, QSFP-SFP+ 4m	3rd Party	5	TPM	$147.20	50.75%	$72.50
840159-000	Mellanox - passive copper hybrid cable, QSFP-SFP+ 5m	3rd Party	5	TPM	$171.27	50.75%	$84.35
840160-000	Mellanox - passive copper hybrid cable, QSFP-SFP+ 7m	3rd Party	5	TPM	$234.13	50.75%	$115.31
771720-000	Mellanox - SX1012 HW warranty extension/upgrade - 2 years total at BRONZE level support	Support	5	S	$195.00	0.75%	$193.54
771721-000	Mellanox - SX1012 HW warranty extension/upgrade - 3 years total at BRONZE level support	Support	5	S	$389.00	0.75%	$386.08
771722-000	Mellanox - SX1012 HW warranty extension/upgrade - 4 years total at BRONZE level support	Support	5	S	$584.00	0.75%	$579.62
771723-000	Mellanox - SX1012 HW warranty extension/upgrade - 5 years total at BRONZE level support	Support	5	S	$778.00	0.75%	$772.17
771736-000	Mellanox - SX1012 HW warranty extension/upgrade - 5 years total at SILVER level support	Support	5	S	$2,419.00	0.75%	$2,400.86
771724-000	Mellanox - SX1012 HW Silver warranty upgrade - NBD on-site support - 1 year	Support	5	S	$610.00	0.75%	$605.43
771725-000	Mellanox - SX1012 HW Silver warranty upgrade - NBD on-site support - 3 year	Support	5	S	$1,402.00	0.75%	$1,391.49
771726-000	Mellanox - SX1012 HW Silver warranty upgrade - 4-HR on-site support - 1 year	Support	5	S	$793.00	0.75%	$787.05
771727-000	Mellanox - SX1012 HW Silver warranty upgrade - 4-HR on-site support - 3 year	Support	5	S	$1,707.00	0.75%	$1,694.20
771719-000	Mellanox - QSFP to SFP adapter module	3rd Party	5	TPM	$70.18	35.50%	$45.27
840162-000	Mellanox - 10G passive copper cable, SFP+-SFP+ 0.5m	3rd Party	5	TPM	$24.42	50.75%	$12.03
840163-000	Mellanox - 10G passive copper cable, SFP+-SFP+ 1m	3rd Party	5	TPM	$26.29	50.75%	$12.95
840164-000	Mellanox - 10G passive copper cable, SFP+-SFP+ 2m	3rd Party	5	TPM	$29.02	50.75%	$14.29
840165-000	Mellanox - 10G passive copper cable, SFP+-SFP+ 3m	3rd Party	5	TPM	$31.36	50.75%	$15.44
840166-000	Mellanox - 10G passive copper cable, SFP+-SFP+ 5m	3rd Party	5	TPM	$103.15	50.75%	$50.80
840167-000	Mellanox - 10G passive copper cable, SFP+-SFP+ 7m	3rd Party	5	TPM	$124.34	50.75%	$61.24
Brocade							
770050-000	Brocade - 6510 Fibre Channel Switch, 24P, 8G SWL SFPs, Non-Port side exhaust air flow	3rd Party	5	TPM	$21,944.16	35.50%	$14,153.98
770053-000	Brocade - 6505 Fibre Channel Switch, 24P, 16G SFPs, BR, AC, 1 PSU	3rd Party	5	TPM	$26,342.53	35.50%	$16,990.93
771675-000	Brocade - 6505 Fibre Channel Switch, 12P, 16G SFPs, BR, AC, 1 PSU	3rd Party	5	TPM	$9,574.30	35.50%	$6,175.42
771679-000	Brocade - 6505 Fibre Channel Switch, 24P, 8G SFPs, BR, AC, 1 PSU	3rd Party	5	TPM	$22,098.74	35.50%	$14,253.69
771728-000	Brocade - 6520 Fibre Channel Switch, 48P, 16G SWL SFP, AC, Port exhaust	3rd Party	5	TPM	$73,085.69	35.50%	$47,140.27
771729-000	Brocade - FRU - Fixed Rack Mount Kit for 6520	3rd Party	5	TPM	$119.61	35.50%	$77.15
771730-000	Brocade - Essential NBD On-Site Support for 6520 - 1 year	Support	5	S	$3,256.84	0.75%	$3,232.41
771572-000	Brocade - SFP, LWL, 8G, 10km, 1-pack	3rd Party	5	TPM	$3,653.83	35.50%	$2,356.72
770183-000	Brocade - Essential NBD Parts Only Support for 6505, (12 and 24 port) - 1 year	Support	5	S	$596.21	0.75%	$591.74
770052-000	Brocade - Essential NBD On-Site Support for 6510 - 1 year	Support	5	S	$2,646.56	0.75%	$2,626.71
770051-000	Brocade - FRU - Fixed Rack Mount Kit for 6510, 6505	3rd Party	5	TPM	$256.74	35.50%	$165.60
771676-000	Brocade - 8G SFP, SWL 1-PK, BR	3rd Party	5	TPM	$332.91	35.50%	$214.73
771677-000	Brocade - 8G SFP, SWL 8-PK, BR	3rd Party	5	TPM	$2,015.68	35.50%	$1,300.11
770644-000	Brocade - Universal Slide Rail kit (rack mount)	3rd Party	5	TPM	$457.85	35.50%	$295.31
771255-000	Brocade - 320 S/W, ISL TRUNKING	3rd Party	5	TPM	$7,939.67	35.50%	$5,121.09
771252-000	Brocade - 300 S/W, Port-on-Demand, eight ports, 8Gb SFPs	3rd Party	5	TPM	$4,084.30	35.50%	$2,634.37
770541-000	Brocade - 4100 Ports-on-Demand 8 port upgrade w/8 port license and SFPs	3rd Party	5	TPM	$8,652.12	35.50%	$5,580.62
771286-000	Brocade - 4Gb/s Fibre Channel Longwave (30km) SFP - LC	3rd Party	5	TPM	$5,449.29	35.50%	$3,514.79
771409-000	Brocade - DCX-4S High Availability Service, Monthly	Support	5	S	$1,842.11	0.75%	$1,828.29
771260-000	Brocade - 5100 S/W. Port-on-demand, eight ports, 8Gb SFPs	3rd Party	5	TPM	$5,954.22	35.50%	$3,840.47
771269-000	Brocade - 5300 S/W, Port-On-Demand, sixteen ports 8Gb SFPs	3rd Party	5	TPM	$28,373.98	35.50%	$18,301.22
771294-000	Brocade - 815 FC HBA, Single Port, 8Gbps, PCI Express	3rd Party	5	TPM	$1,604.62	35.50%	$1,034.98
771284-000	Brocade - SFP, LWL, 4G, 10km, 1-pack	3rd Party	5	TPM	$2,901.16	35.50%	$1,871.25
770607-000	Brocade - SFTW,Trunking, 4100 Switch	3rd Party	5	TPM	$7,180.15	35.50%	$4,631.20
770926-001	Brocade - HA SVC&SPT 48000, 24x7 4hrs OS - Monthly	Support	5	S	$948.51	0.75%	$941.40
771003-001	Brocade - SS SVC&SPT 4900 9x5 NBD OS Monthly	Support	5	S	$228.09	0.75%	$226.38
770645-001	Brocade - HA SVC&SPT 200E, 24 x 7 x 4 OnSite, Monthly	Support	5	S	$92.74	0.75%	$92.04
771004-001	Brocade - HA SVC&SPT 4900 24x7x4 OS, Monthly	Support	5	S	$416.10	0.75%	$412.98
771025-000	Brocade - HA SVC & SPT 5000 24x7x4hrs On Site, Monthly	Support	5	S	$139.12	0.75%	$138.08
771289-000	Brocade - SVC-HA 300, 24 x 7, 4 Hours, OS, Monthly	Support	5	S	$101.79	0.75%	$101.03
771291-000	Brocade - SVC-HA 5100, 24 x 7, 4 Hours, OS, Monthly	Support	5	S	$163.96	0.75%	$162.73
771293-000	Brocade - SVC-HA 5300, 24 x 7, 4 Hours, OS, Monthly	Support	5	S	$461.49	0.75%	$458.03
771761-000	Brocade - Essential NBD Onsite Support Renewal, BR-310/320/340/360 - 1 year	Support	5	S	$1,073.00	0.75%	$1,064.95
771762-000	Brocade - Essential NBD Onsite Support Renewal, BR-310/320/340/360 - 2 years	Support	5	S	$2,044.00	0.75%	$2,028.67
771763-000	Brocade - Essential NBD Onsite Support Renewal, BR-310/320/340/360 - 3 years	Support	5	S	$2,956.00	0.75%	$2,933.83
771764-000	Brocade - Essential NBD Onsite Support Renewal, BR-310/320/340/360 - 4 years	Support	5	S	$3,941.00	0.75%	$3,911.44
771765-000	Brocade - Essential NBD Onsite Support Renewal, BR-310/320/340/360 - 5 years	Support	5	S	$4,928.00	0.75%	$4,891.04
771767-000	Brocade - Essentional NBD Parts ONLY Support Renewal - 300 - 1 year	Support	5	S	$630.00	0.75%	$625.28

Part Number	Model Name and Description	Type	Band (*)	Category (*)	List Price	% Discount off List	NASPO ValuePoint Price
	3rd Party Products (continued)						
Cisco							
770304-000	Cisco - 1 Gbps Ethernet - SW SFP, LC	3rd Party	5	TPM	$660.06	35.50%	$425.74
770943-000	Cisco - 1/2/4 Gbps Fibre Channel SW SFP LC	3rd Party	5	TPM	$171.61	35.50%	$110.69
771331-000	Cisco - 48 Port 8G FC Module	3rd Party	5	TPM	$75,519.62	35.50%	$48,710.15
771332-000	Cisco - 8Gbps FC SW SFP+, LC	3rd Party	5	TPM	$343.24	35.50%	$221.39
770246-000	Cisco - AC Power Cord North America 110V 9020, 9120, 9140, 9216	3rd Party	5	TPM	$33.01	35.50%	$21.29
770533-000	Cisco - C14 Power Cord for Fibre Channel Switch	3rd Party	5	TPM	$33.01	35.50%	$21.29
770369-000	Cisco - Fabric Manager Server license for 1 MDS 9100 switch	3rd Party	5	TPM	$9,240.80	35.50%	$5,960.32
771020-000	Cisco - MDS 9124 On Demand Port Activation License-Increments of 8 Ports (SFPs sold separately)	3rd Party	5	TPM	$2,772.23	35.50%	$1,788.09
771450-000	Cisco - MDS 9148 48-Port Switch On Demand 8-Port Upgrade License (SFPs sold separately)	3rd Party	5	TPM	$10,428.91	35.50%	$6,726.65
770949-000	Cisco - AC Power Cord Jumper 250V 16A MDS 9500 to 3D PDU C19-C20 connectors	3rd Party	5	TPM	$59.41	35.50%	$38.32
770946-000	Cisco - GigE Ethernet Copper (RJ45) SFP	3rd Party	5	TPM	$528.05	35.50%	$340.59
770371-002	Cisco - SASU for Enterprise Package MDS 9200 series switch, Monthly	Support	5	S	$56.23	0.75%	$55.81
770370-002	Cisco - SASU for Enterprise Package MDS 9500, Monthly	Support	5	S	$187.44	0.75%	$186.03
770375-002	Cisco - SASU for Fabric Manager Server MDS 9100 - 1 Month	Support	5	S	$50.05	0.75%	$49.67
770373-002	Cisco - SASU for Fabric Manager Server MDS 9500 - Monthly	Support	5	S	$149.96	0.75%	$148.84
770763-001	Cisco - SASU for Storage Service Enabler (SSE) MDS 9200, Monthly	Support	5	S	$170.57	0.75%	$169.29
771475-000	Cisco - SMARTnet Onsite 24x7x4hrs, Catalyst 2960s Ethernet Switch (1 year)	Support	5	S	$21.46	0.75%	$21.30
771018-000	Cisco - SMARTnet Onsite 24x7x4hrs MDS 9124, Monthly	Support	5	S	$29.72	0.75%	$29.50
770300-002	Cisco - SMARTnet Onsite 24x7x4hrs MDS 9216 Switch, Monthly	Support	5	S	$163.17	0.75%	$161.95
770301-002	Cisco - SMARTnet Onsite 24x7x4hrs MDS 9506 Chassis, Monthly	Support	5	S	$58.20	0.75%	$57.85
771452-000	Cisco - SMARTnet Onsite 24 x 7 x 4hrs, MDS 9148 48-Port Switch - 1 Month	Support	5	S	$79.30	0.75%	$78.71
770952-001	Cisco - SMARTnet Onsite 24x7x4hrs MDS 9513 Director Chassis, Monthly	Support	5	S	$105.91	0.75%	$105.12
770953-001	Cisco - SMARTnet Onsite 24x7x4hrs MDS 9500 Supervisor 2, Monthly	Support	5	S	$141.52	0.75%	$140.46
771103-000	Cisco - SMARTnet, 9124 On Demand Port Activation License-Increments of 8 Ports, Monthly	Support	5	S	$5.62	0.75%	$5.58
771334-000	Cisco - SMARTnet Onsite 24 x 7 x 4, 4/44 Port Host Optimized 8Gbps FC Module	Support	5	S	$228.12	0.75%	$226.41
771335-000	Cisco - SMARTnet Onsite 24 x 7 x 4, 48 Port 8Gbps FC Switching Module	Support	5	S	$301.54	0.75%	$299.28
771336-000	Cisco - SMARTnet Onsite 24 x 7 x 4, 24 Port 8Gbps FC Switching Module	Support	5	S	$204.08	0.75%	$202.55
770364-000	Cisco - Enterprise Package license for 1 MDS 9500 director	3rd Party	5	TPM	$35,643.07	35.50%	$22,989.78
770367-000	Cisco - Fabric Manager Server license for 1 MDS 9500 director	3rd Party	5	TPM	$27,722.40	35.50%	$17,880.95
770250-000	Cisco - MDS 9500 Sup Compact Flash Disk, 512MB	3rd Party	5	TPM	$3,960.33	35.50%	$2,554.41
770947-000	Cisco - MDS Power Cord 250VAC 16A US Nema 6-20 straight (requires 2 for each 600W PS for (9513)	3rd Party	5	TPM	$59.41	35.50%	$38.32
770948-000	Cisco - MDS Power Cord 250VAC 16A US Nema L6-20 twist lock (requires 2 for each 6000W PS for (9513)	3rd Party	5	TPM	$59.41	35.50%	$38.32
771083-000	Cisco - SAN Extension Over IP Package for one MSM-18/4 or one MSFM-18/4 in Cisco MDS 9500 Series	3rd Party	5	TPM	$23,234.00	35.50%	$14,985.93
770374-002	Cisco - SASU for Fabric Manager Server MDS 9216 - Monthly	Support	5	S	$50.05	0.75%	$49.67
771076-000	Cisco - SMARTnet Onsite 24x7x4hrs MDS 9222i 18-Port FC and 4-Port GE Modular Switch, Monthly	Support	5	S	$275.16	0.75%	$273.10
Qlogic							
771326-000	QLogic - QLE2560CK 8 Gb PCI Express Single Port FC HBA	3rd Party	5	TPM	$1,919.13	40.75%	$1,137.08
771327-000	QLogic - QLE2562CK 8 Gb PCI Express Dual Port FC HBA	3rd Party	5	TPM	$2,180.81	40.75%	$1,292.13
771472-000	QLogic - QLE2564 8Gb PCI Express Quad Port FC HBA	3rd Party	5	TPM	$6,672.21	40.75%	$3,953.28
771685-000	QLogic - HBA, 16GB, Dual Port, FC, PCIE, Gen 3 X4, LC Multi-Mode Optic	3rd Party	5	TPM	$3,454.86	40.75%	$2,047.00
Datacore							
280150-000	SANsymphony™-V Storage Virtualization Software- 50TB	3rd Party	5	TPM	$53,690.00	35.50%	$34,630.05
280155-000	SANsymphony™-V Storage Virtualization Software- 15TB	3rd Party	5	TPM	$34,983.00	35.50%	$22,564.04
410182-001	DataCore - 50TB Bundle - Annual Support	Support	5	S	$19,607.00	0.75%	$19,459.95
410182-002	DataCore - 50TB Bundle - Maintenance, Monthly	Support	5	S	$1,467.00	0.75%	$1,456.00
410193-000	DataCore - 15TB Bundle - Annual Support	Support	5	S	$11,436.00	0.75%	$11,350.23
410195-000	DataCore - 15TB Bundle - Maintenance, Monthly	Support	5	S	$955.00	0.75%	$947.84
280149-000	DataCore - Additional 1TB License	3rd Party	5	TPM	$538.00	35.50%	$347.01
801226-000	DataCore - ISE Bundle - Large 50TB per node, includes 1yr support *software only*	3rd Party	5	TPM	$70,000.00	35.50%	$45,150.00
801227-000	DataCore - ISE Bundle - Small 15TB per node, includes 1yr support *software only*	3rd Party	5	TPM	$45,000.00	35.50%	$29,025.00
280158-000	DataCore - Option Pack (per node)	3rd Party	5	TPM	$12,900.00	35.50%	$8,320.50
410194-000	DataCore - Option Pack - Annual Support (per node)	Support	5	S	$3,038.00	0.75%	$3,015.22

Part Number	Model Name and Description	Type	Band (*)	Category (*)	List Price	% Discount off List	NASPO ValuePoint Price
	Professional Services						
Training Classes							
000300-000	Professional Services Training Engagement (customized to meet your training needs)	Prof. Services	5	S	Call for Quote	50.75%	Call for Quote
Relocation Services							
000332-000	Uninstall, Package & Reinstall Controller, 1 unit - On-Site	Prof. Services	5	S	$3,600.00	50.75%	$1,773.00
000338-000	Uninstall, Package & Reinstall Controller, 1 unit - On-Site - Additional	Prof. Services	5	S	$800.00	50.75%	$394.00
000333-000	Uninstall, Package & Reinstall ISE, 1 unit - On-Site	Prof. Services	5	S	$3,600.00	50.75%	$1,773.00
000339-000	Uninstall, Package & Reinstall ISE, 1 unit - On-Site - Additional	Prof. Services	5	S	$800.00	50.75%	$394.00
000140-000	Uninstall, Package & Reinstall FC Switch, 1 unit - On-Site (Cisco or Brocade)	Prof. Services	5	S	$3,000.00	50.75%	$1,477.50
000340-000	Uninstall, Package & Reinstall Switch, 1 unit - On-Site (Cisco or Brocade) - Additional	Prof. Services	5	S	$800.00	50.75%	$394.00
000326-000	Uninstall, Package & Reinstall Ethernet Switch, 1 unit - On-Site	Prof. Services	5	S	$3,000.00	50.75%	$1,477.50
000327-000	Uninstall Package & Reinstall Drive Bay, 1 unit - On-Site	Prof. Services	5	S	$3,000.00	50.75%	$1,477.50
000328-000	Uninstall Package & Reinstall ICON Appliance, 1 unit - On-Site	Prof. Services	5	S	$3,000.00	50.75%	$1,477.50
000329-000	Retrieval of Customer Unit	Prof. Services	5	S	$3,000.00	50.75%	$1,477.50
640150-000	ISE-1 Relocation Boxes	Hardware	5	5M	$170.00	56.50%	$73.95
640134-000	ISE-2 & G3 Relocation Boxes	Hardware	5	5M	$282.84	56.50%	$123.04
Installation Services							
000229-001	Initial ISE Installation w/ Datapac(s) - On-Site	Prof. Services	5	S	$3,000.00	50.75%	$1,477.50
020196-000	Additional ISE Installation w/ Datapac(s) per 1 ISE - On-Site	Prof. Services	5	S	$800.00	50.75%	$394.00
000260-000	ISE Datapac Installation per Datapac - Remote	Prof. Services	5	S	$400.00	50.75%	$197.00
000261-000	Initial ISE Datapac Installation - On-Site	Prof. Services	5	S	$2,200.00	50.75%	$1,083.50
000262-000	Additional ISE Datapac Installation, per Datapac - On-Site	Prof. Services	5	S	$800.00	50.75%	$394.00
000349-000	Initial iglu Base Installation w/ Datapac(s) - On-Site	Prof. Services	5	S	$5,000.00	50.75%	$2,462.50
000350-000	iglu Expansion ISE Installation w/ Datapac(s) per 1 ISE - On-Site (beyond initial ISE)	Prof. Services	5	S	$800.00	50.75%	$394.00
000351-000	iglu Expansion ISE Installation w/ Datapac(s) (for first ISE when installed separately from iglu Base)	Prof. Services	5	S	$3,000.00	50.75%	$1,477.50
000319-000	DataCore Installation by X-IO per Node - On-Site	Prof. Services	5	S	$5,200.00	50.75%	$2,561.00
020231-000	Falconstor Software Remote Installation - Per Node	Prof. Services	5	S	$1,000.00	50.75%	$492.50
000325-000	Initial ISE Mirror Manager Install - per License - On-Site	Prof. Services	5	S	$1,500.00	50.75%	$738.75
000342-000	Additional ISE Mirror Manager Install - per License - On-Site	Prof. Services	5	S	$400.00	50.75%	$197.00
000219-000	Initial Fibre Channel or iSCSI Switch Installation	Prof. Services	5	S	$3,000.00	50.75%	$1,477.50
000281-000	Additional Fibre Channel or iSCSI Switch Installation	Prof. Services	5	S	$800.00	50.75%	$394.00
Other Professional Services							
000341-000	Professional Services Engagement - Misc.	Prof. Services	5	S	Call for Quote	50.75%	Call for Quote
000283-000	Data Migration	Prof. Services	5	S	$12,000.00	50.75%	$5,910.00
000282-000	Data Migration Assessment	Prof. Services	5	S	$3,000.00	50.75%	$1,477.50
000304-000	Data Migration Assessment - Remote Standard Evaluation	Prof. Services	5	S	$700.00	50.75%	$344.75
000302-000	Data Migration Environment Setup - On-Site	Prof. Services	5	S	$3,000.00	50.75%	$1,477.50
000313-000	SAN Assessment per Site	Prof. Services	5	S	Call for Quote	50.75%	Call for Quote
000305-000	Recertification per ISE - On-Site	Prof. Services	5	S	$2,600.00	50.75%	$1,280.50
000306-000	Recertification per ISE - Remote	Prof. Services	5	S	$400.00	50.75%	$197.00
000307-000	Firmware Upgrade per ISE - On-Site	Prof. Services	5	S	$3,000.00	50.75%	$1,477.50
000308-000	Firmware Upgrade per ISE - Remote	Prof. Services	5	S	$400.00	50.75%	$197.00
000310-000	Recertification per Controller System - On-Site	Prof. Services	5	S	$3,000.00	50.75%	$1,477.50
000311-000	Recertification per Controller System - Remote	Prof. Services	5	S	$400.00	50.75%	$197.00
000212-000	Firmware Upgrade per Controller System - On-Site	Prof. Services	5	S	$3,000.00	50.75%	$1,477.50
000312-000	Firmware Upgrade per Controller System - Remote	Prof. Services	5	S	$400.00	50.75%	$197.00
000209-000	Rezone Fibre Channel Switch (Cisco or Brocade)	Prof. Services	5	S	$3,600.00	50.75%	$1,773.00
000209-001	Rezone Fibre Channel Switch - Advanced	Prof. Services	5	S	$4,166.00	50.75%	$2,051.76
000209-002	Rezone Fibre Channel Switch - Strategic	Prof. Services	5	S	$12,500.00	50.75%	$6,156.25